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1931-32

Gladiolus Catalog

of Combined Stocks

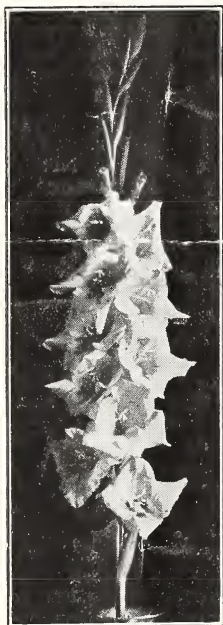
ELM HILL FARM

R. C. BELLARD

AND

AUSTIN TRIAL GROUNDS

MR. AND MRS. A. H. AUSTIN



"Tobersun"

ADDRESS ALL ORDERS TO

ELM HILL FARM

R. C. BELLARD

WAYLAND,

OHIO

"Home of Elm Hill Gladiolus"

The Austins Announce A NEW VENTURE

—in this, their forty-fifth year with Glads



THE SELLING of Austin Gladiolus originations through Elm Hill Farm, releases us from much routine work, thus permitting further hybridizing study in our Trial Grounds which we shall maintain.

In our progress the less desirable varieties are eliminated and the newer and better offered at lowered pricings according to quantity of stock.

The bulbs we offer are good high crowned stock.

All Austin Originations have special traits of excellence and we mention a few that are among the "must haves":—

Garden Sprite. Unusual in having tip markings of shrimp pink on cream ground. **Paisley**, an exquisite smoky-white. **Ohio State**, usually blooms quite early. **Florence Hubler**, very tall wonderful spike, in a class by itself. **Dora Gill**, very large with many open. **The Blimp**, a Prim Grand of immense size and delicate color.

We solicit your patronage through the firm mentioned above.

AUSTIN TRIAL GROUNDS
Mr. and Mrs. A. H. Austin
356 North Freedom Street
Ravenna, Ohio.



HELLO FOLKS:

It would give me great pleasure to meet and know you all personally, to sit down and discuss our respective glad triumphs and troubles. However, as fate does not permit, I want you all to know that I really enjoy hearing from you, and am anxious to help you, in any way within my power, to grow better Glads. Here at Elm Hill we grow sixteen acres of glads and are constantly experimenting to develop better cultural and handling methods, which we are happy to pass on to any other glad fan.

It has been a source of pleasure to me to see the glads develop this summer. They have never done any better. A large part of them were planted on new ground and the remainder on ground specially prepared for them. All were treated with corrosive sublimate before planting and you should see the nice, plump, disease-free bulbs we have harvested.

If you will compare our list with the recent symposium of the American Gladiolus Society, you will see that all of the most popular glads are included. One probably cannot do better than be guided by this in selecting his new varieties for next year. However, there are some of the old standards that also deserve at least an honorable mention. Here are some notes that may prove helpful:—**Evelyn Kirtland** is still a leading flower in the cut flower market and deserves a place in any well balanced planting. I consider it one of the outstanding bargains in our list. The delicate shading of **Mrs. Dr. Norton** is always pleasing. **Tycko Zang** grows very well for us, its immense salmon pink blooms attracting many comments. **Crimson Glow** with its tall velvety flowers draws much attention. **Albania**, while not a tall growing variety is probably unequaled in the medium priced glads as a white. **Gretchen Zang** makes wonderful spikes when planted about June 1st for late fall blooming. It will not crook then. **Herada** is in a color class by itself.

By no means should one forget the new glads offered by Mrs. Austin. The stock is very limited in these varieties and early ordering is advised.

Yours for a glad year,

R. C. BELLARD.

PRICES PREPAID in the United States East of Mississippi. On orders West of the Mississippi, add 25c per 100 on the three larger sizes and 10c per 100 on the three smaller sizes.

QUANTITIES:—3 bulbs at 12 rate, 25 bulbs at 100 rate, 250 bulbs at 1000 rate. For 1000 rate, multiply 100 rate by 9. No orders filled for less than one dollar.

GROWERS AND DEALERS:—On large orders write us for quotations stating your exact wants. We will quote either f. o. b. Wayland, or delivered to your city. We will gladly furnish complete description and advise as to best varieties to suit your needs.

TERMS:—Cash with order or 25%, balance at time of shipment C. O. D. where credit has not been established with us. 25% will hold order for spring delivery. All prices subject to prior sale.

DISCOUNTS:—The following discounts will be allowed on orders. Cash or bulbs—your selection.

\$ 10.00 or more.....	5%
\$ 25.00 or more.....	10%
\$100.00 or more.....	15%

No discounts allowed on specials or combination offers.



AUSTIN INTRODUCTIONS OF 1930-1931

DORA GILL, a clear melting shade of pink verging on rose-dove, tall spike carrying 18-20 florets, 7 to 10 perfectly placed florets open at one time, slow propagator. Several times prize winner. Better get in on this early. No. 1 bulbs, each \$10.00; No. 2 bulbs, each \$8.00; No. 3 bulbs, each \$6.00.

FLORENCE HUBLER, Truly a new type of growth. Very tall, sometimes 70 inches high. Gray-green foliage. Color, white tinted pink, resembles Mrs. Dr. Norton. Blooms, 4 inches in diameter, 4 open, 20-22 on a spike, perfect placement, good propagator. No. 1 bulbs, each \$5.00.

BLUELIGHT, White tinted blue with pure violet blue throat. Florets 4 inches. Good substance. Well placed on straight spike. Outstanding. Good propagator. No. 1 bulbs, each \$3.00.

CORYDON, Bright pink with conspicuous blotch of maroon bordered creamy white. Edges of petals flaked purplish blue giving a smoky touch. Strong growth, tall spikes, well placed blooms. Good substance, very striking. Looks like a good commercial. No. 1 bulbs, each \$5.00; No. 2 bulbs, each \$4.00; No. 3 bulbs, each \$3.00.

COMBINATION OFFER

One No. 1 bulb each of these four newest creations of Mrs. Austin —Value, \$23.00, for \$17.50.

Prices Prepaid East of The Mississippi

VARIETY	Per	SIZE					
		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Aflame	12	\$ 1.40	\$1.10	\$.90	\$.60	\$	\$
Red, large	100	10.00	8.00	6.00	4.00	3.00	2.00
Albania	12	.40	.30	.25			
White	100	2.25	2.00	1.80	1.40	.90	.50
Alice Tiplady	12	.40	.30	.25			
Orange	100	2.00	1.75	1.40	1.00	.70	.55
America	12	.40	.30	.25			
Flesh pink	100	1.75	1.45	1.15	.95	.60	.50
Annie Laurie	12	.60	.50	.40	.30		
Light pink	100	4.00	3.20	2.50	2.00	1.50	
Apricot Glow	12	.80	.65	.50	.40	.30	.25
Soft apricot, tall	100	4.50	3.50	2.50	2.00	1.50	1.00
Arabia	12	.60	.50	.40	.30		
Very dark red							
Austinnette	1	.30	.25	.20			
Miniature white	12	3.00	2.50	2.00	1.50	1.20	1.00
Beaconflame	12	.50	.40	.30			
Red	100	2.50	2.10	1.80	1.40	.90	.50
Bertrex	12	.50	.40	.30			
White	100	2.50	2.10	1.80	1.40	.90	.50
Berty Snow	1	.25	.20	.15			
Lavender	12	2.50	2.00	1.50	1.00	.75	.50
Betty Joy	12	1.00	.80	.60	.45	.30	.25
Cream and pink	100	6.00	5.00	4.00	3.00	2.25	1.50
Betty Nuthall	12	2.50	2.00	1.50			
Coral, orange throat	100	15.00	12.00	8.00			
Bold Winner	12	1.00	.80	.60	.45	.35	.25
Burnt orange							
Break O'Day	12	.50	.40	.30			
Soft pink, early	100	2.50	2.10	1.80	1.40	.90	.50
Buddy Worden	12	.50	.40	.30			
Orange	100	2.75	2.25	1.75	1.40	1.10	.80
Byron L. Smith	12	.55	.45	.35			
Lavender	100	3.50	3.00	2.50	2.00	1.50	1.00
Captain Boynton	12	.60	.50	.40	.30		
Lavender	100	3.50	2.90	2.40	1.80	1.40	1.00
Carmen Sylva	12	.50	.40	.30			
White	100	3.00	2.50	2.00	1.60	1.25	.90
Carolus Clusius	1	.30	.25	.20			
Pink	12	3.00	2.50	2.00	1.60	1.10	.75
Charles Dickens	12	.90	.75	.60			
Purple	100	6.00	5.00	4.00			
Catharine Coleman	12	1.00	.80	.60			
Pink	100	6.00	5.00	4.00			
Coryphee	1	.40	.30	.25			
Pink	12	4.00	3.25	2.75			
Crimson Glow	12	.50	.40	.30			
Crimson	100	2.50	2.10	1.75	1.30	.90	.50

WHOLESALE PRICE LIST
of
Choice Gladiolus Bulbs grown by
ELM HILL FARM
DECEMBER 1, 1931

Variety	All priced per 1000.		
	No. 1	No. 2	No. 3
Albania	\$12.50	\$10.00	\$ 8.00
Alice Tiplady	12.00	9.75	8.00
America	9.50	8.00	6.00
Beaconflame	12.00	9.50	7.50
Carmen Sylva	19.00	16.00	12.00
Crimson Glow	12.75	10.00	8.00
E. J. Shaylor	11.50	9.25	7.50
Empress of India	19.00	16.00	12.00
Evelyn Kirtland	16.50	13.50	10.50
Gold Drop	10.00	8.00	6.00
Gold Eagle	30.00	25.00	20.00
Golden Swallow	24.00	20.00	16.00
Gretchen Zang	12.00	10.00	8.00
Halley	12.00	10.00	8.00
Helen Howard	48.00	40.00	32.00
Helen Phipps	35.00	28.00	22.00
Herada	12.00	10.00	8.00
High Nye	27.00	22.50	18.00
Illuminator	18.00	15.00	11.50
Los Angeles	13.00	11.00	8.50
Le Marshal Foch	11.00	9.25	7.50
Maiden's Blush	10.00	8.00	6.00
Mrs. Francis King	12.00	10.00	8.00
Mrs. Frank Pendleton	13.00	10.50	8.50
Mrs. H. E. Bothin	20.00	16.00	
Mrs. Watt	12.50	10.50	8.50
Niagara	12.00	10.00	8.00
1910 Rose	10.00	8.25	6.50
Pink Wonder	16.00	13.00	10.00
Rose Ash	11.00	9.50	7.00
Schwaben	17.00	14.00	11.00
Tobersun	150.00	125.00	100.00
Tycko Zang	22.50	18.00	13.75
Virginia	13.00	11.00	8.50
Yellow Treasure	10.00	8.00	6.00
Mixed Assortment	9.00	7.50	5.50

250 bulbs at 1000 rate.

Terms—Net cash where credit has not been established with us. 25% will hold for spring delivery.

Prices f. o. b. Wayland.

Write for quotations on large quantities and on planting sizes, stating your exact wants.

Complete description furnished upon request.

Address all orders to
ELM HILL FARM
R. C. Bellard

WAYLAND,

OHIO

"Home of Elm Hill Gladiolus"

Telephone and Telegraph - Ravenna, Ohio

Prices Prepaid East of The Mississippi

VARIETY	Per	SIZE					
		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Crinkles	12	\$.60	\$.50	\$.40	\$.30	\$	\$
Rose	100	4.00	3.00	2.40	1.80	1.25	1.00
Dr. F. E. Bennett.....	12	.60	.50	.40	.30		
Red	100	4.00	3.20	2.60	2.10	1.70	1.40
Dr. Moody	12	1.50	1.20	.90			
Lavender	100	10.00	8.00	6.00			
Dr. Nelson Shook	12	.90	.75	.60			
Deep rose	100	6.00	5.00	4.00			
E. J. Shaylor	12	.40	.30	.25			
Rose pink	100	2.40	1.90	1.50	1.20	.90	.75
Early Sunrise	12	.60	.50	.40			
Rose red	100	4.00	3.20	2.60			
Elf	12	.40	.30	.25			
Lemon yellow	100	2.25	1.80	1.40	1.10		
Elizabeth Tabor	12	.50	.40	.30			
Pink	100	3.00	2.50	2.00	1.60	1.10	.75
Emile Aubrun	12	.90	.75	.60			
Bronze red	100	6.00	4.80	3.80			
Empress of India.....	12	.50	.40	.30			
Dark red	100	3.00	2.60	2.20	1.80	1.25	.90
*Evelyn Kirtland	12	.50	.40	.30			
Pink	100	2.25	1.80	1.50	1.10	.80	.60
Fern Kyle	12	.50	.40	.30			
Cream	100	3.50	2.50	1.90			
Flora	12	.55	.45	.35			
Yellow	100	3.25	2.75	2.25	1.70	1.35	1.00
Garden Sprite	1	.50	.40	.30			
White, tips of petals							
shrimp pink	12	4.50	3.60	2.90	2.30	1.75	1.25
Gertrude Errey	12	.60	.50	.40	.30	.20	
Light pink	100	4.00	3.25	2.65	2.10	1.60	1.25
Giant Nymph	12	.50	.40	.30			
Pink	100	3.00	2.40	1.90			
Gloriana	12	.60	.50	.40	.30		
Rich salmon	100	4.00	3.20	2.50	2.00		
Gold Drop	12	.45	.35	.25			
Yellow	100	2.00	1.75	1.50	1.00	.75	.50
Gold Eagle	12	.60	.50	.40	.30		
Yellow, early	100	4.00	3.20	2.40	1.80	1.20	.80
Golden Dream	12	.90	.75	.60	.45	.35	.25
Yellow, tall	100	5.00	4.00	3.00	2.00	1.20	.80

* Evelyn Kirtland, one of the finest flowers for commercial cutting, has become in some way or other badly mixed with Independence. Some claim that it reverts back but we have developed a strain that is **not** mixed and does **not** revert back. It is a significant fact about this variety that it has held its place against the new varieties and now, after being grown for twenty-five years, it still rates extremely high among the commercial glads. It is also significant that it has **never** been shown at a major show since its introduction, when it has **not** won prizes. This, we contend, is an enviable record, and we challenge any other variety to duplicate it. We doubt very much if one can be found. Don't you think that a variety such as this, deserves a place in your garden?

Prices Prepaid East of The Mississippi

VARIETY	Per	SIZE					
		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Golden Measure	12	\$.60	\$.50	\$.40	\$.30	\$	\$
Yellow	100	3.50	2.80	2.00	1.60	1.20	.75
Golden Swallow	12	.55	.45	.35	.25		
Yellow	100	3.50	2.80	2.20	1.70	1.25	.80
Gretchen Zang	12	.50	.40	.30			
Pink	100	2.10	1.60	1.25	1.00	.75	.50
Halley	12	.45	.35	.25			
Deep pink, early	100	2.00	1.50	1.25	1.00	.75	.50
Helen Howard	12	1.00	.80	.60	.45	.35	.25
Buff	100	6.00	5.00	4.00	3.00	2.00	1.00
Helen Phipps	12	.90	.70	.55	.45	.35	.25
Deep pink	100	5.50	4.50	3.60	2.90	2.30	1.80
Helen Wills	12	2.00	1.50	1.25	1.00		
White							
Henry Ford	12	.50	.40	.30			
Purple	100	3.00	2.40	1.80	1.30		
Herada	12	.50	.40	.30			
Mauve	100	2.00	1.50	1.25	1.00	.75	.50
High Nye	12	.60	.50	.40	.30		
Old rose, tall	100	4.00	3.10	2.50	2.00	1.50	1.00
Ill Immaculee	12	.50	.40	.30			
White	100	2.75	2.25	1.80	1.40	1.10	.80
Illuminator	12	.50	.40	.30			
Red	100	2.75	2.25	1.80	1.40	1.10	.80
Iver'l	1	.50	.40	.30	.25	.20	
White	12	5.00	4.00	3.25	2.50	2.00	1.50
	100	30.00	24.00	18.00	14.00	11.00	9.00
Jane Addams	12	1.50	1.20	1.00	.80		
Large lavender	100	10.50	8.50	6.00			
Jenny Lind	12	.60	.50	.40	.30		
Light salmon	100	4.00	3.20	2.40			
Jewell	12	.60	.50	.40	.30		
Light pink							
Lacinatus	12	.50	.40	.30			
La Paloma	1	.50	.40	.30	.20		
Tall orange, very good	12	4.25	3.40	2.50	1.75	1.00	.80
	100	20.00	16.00	12.00	9.00	7.50	6.00
Le Marshall Foch	12	.45	.35	.25			
Flesh pink	100	2.00	1.60	1.25	1.00	.75	.50
Longfellow	12	.60	.50	.40	.30		
Bright pink, good	100	4.00	3.20	2.40	1.80		
Los Angeles	12	.50	.40	.30			
Shrimp pink	100	2.75	2.25	1.80	1.40	1.10	.80
Maiden's Blush	12	.45	.35	.25			
Light pink	100	2.00	1.75	1.40	1.00	.75	.50
Marion Koch	1	.30	.25	.20			
Needle-point, light pink	12	3.00	2.50	2.00	1.50	1.10	.75
	100	20.00	16.00	12.00	9.00	6.40	4.00

Prices Prepaid East of The Mississippi

VARIETY	Per	No. 1	No. 2	SIZE		No. 4	No. 5	No. 6
				No. 3	No. 4			
Marmora	12	\$ 2.50	\$2.00	\$1.50	\$1.00	\$.75	\$.50	
Smoky	100	15.00	12.00	9.00	7.00	5.00	3.00	
Merced	12	1.00	.80	.60	.50	.40		
Pink	100	6.00	5.00	4.00	3.00	2.25	1.50	
Milady Imogene	12	.90	.75	.60	.45	.35	.25	
White, early	100	5.00	4.00	3.20	2.50	2.00	1.50	
Minuet	12	1.20	1.00	.75	.60	.40	.30	
Lavender, good	100	7.00	5.50	4.00	3.00	2.00	1.40	
Miss Madison	12	.50	.40	.30				
Pink	100	2.50	2.00	1.60	1.25	1.00	.75	
Miss Joy	12	2.50	2.00	1.50	1.00	.75	.50	
Light pink	100	15.00	12.00	9.00	7.00	5.00	3.00	
Mona Lisa	12	.60	.50	.40	.30			
Lavender	100	3.50	2.80	2.25	1.75	1.40	1.00	
Morning Glory	12	.60	.50	.40	.30			
Yellow	100	3.50	2.80	2.25	1.75	1.40	1.00	
Mrs. Dr. Norton	12	.60	.50	.40	.30			
Light pink	100	3.40	2.65	2.10	1.70	1.30	1.00	
Mrs. F. C. Hornberger	12	.90	.70	.50	.35			
White	100	5.50	4.25	3.00				
Mrs. F. C. Peters	12	.60	.50	.40	.30			
Orchid lavender	100	4.00	3.00	2.25	1.75	1.15	.90	
Mrs. Francis King	12	.45	.35	.25				
Red	100	2.10	1.70	1.40	1.00	.80	.60	
Mrs. Frank Pendleton	12	.50	.40	.30				
Pink	100	2.50	2.00	1.60	1.20	.90	.70	
Mrs. H. E. Bothin	12	.50	.40	.30				
Pink	100	3.00	2.40	1.90	1.50	1.10	.80	
Mrs. J. K. Armsby	12	.60	.50	.40	.30			
Dark pink	100	4.00	3.20	2.60	2.00	1.50	1.00	
Mrs. Leon Douglass	12	.55	.45	.35	.25			
Deep pink	100	3.75	3.00	2.25	1.60	1.25	.80	
Mrs. P. W. Sisson	12	.55	.45	.35	.25			
Pure pink, fine	100	3.75	3.00	2.25	1.60	1.25	.80	
Mrs. Van Konyenburg	12	1.25	1.00	.80	.60			
Blue lavender	100	7.00	5.60	4.50	3.50			
Mrs. Watt	12	.45	.35	.25				
Red	100	2.00	1.50	1.10	.90	.70	.50	
Myrtle	12	.60	.50	.40	.30			
Light pink, early	100	3.00	2.50	2.00	1.50	1.00	.80	
Niagara	12	.45	.35	.25				
Cream	100	2.00	1.50	1.10	.90	.70	.50	
1910 Rose	12	.45	.35	.25				
Rose	100	2.00	1.50	1.10	.90			
Ohio State	1	.75	.60	.50				
Begonia rose, early	12	7.00	5.50	4.50				
	100	40.00	32.00	25.00				

Prices Prepaid East of The Mississippi

VARIETY	Per	SIZE					
		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Opalescent	12	\$.60	\$.50	\$.40	\$.30	\$	\$
Lavender	100	3.50	2.80	2.20	1.60	1.20	.90
Orange Queen	12	.50	.40	.30	.25		
Apricot orange	100	3.50	2.75	2.10	1.50	1.20	.90
Oriental Silk	1	.25	.20	.15			
Deep rose	12	2.50	2.00	1.50	1.00	.70	.50
	100	15.00	12.00	9.00	7.00	5.00	3.00
Paisley	1	1.00	.80	.60	.50	.35	.25
Eosine pink	12	9.00	7.50	5.50	4.50	3.00	2.00
Panama	12	.50	.40	.30			
Pink	100	2.25	1.80	1.50	1.25	1.00	.75
Paul Pfitzer	12	1.40	1.10	.90	.70		
Purple	100	10.00	8.00	6.40	5.00		
Pearl of California	12	1.50	1.20	1.00	.70		
Pink	100	10.00	8.00	6.00			
Pfitzer's Triumph	12	1.40	1.20	.80	.60	.45	.35
Red	100	10.00	8.00	5.00	4.00	3.00	2.40
Pink Wonder	12	.50	.40	.30			
Light pink	100	2.80	2.20	1.70	1.20	.90	.70
Pride of Wanakah	12	.60	.50	.40	.30		
Lavender rose	100	4.00	3.00	2.40	1.90		
Purple Glory	12	.60	.50	.40	.30		
Purple	100	4.00	3.20	2.60	2.00		
Radiant Orange	12	2.50	2.00	1.60	1.10	.80	.60
Bright orange, good	100	15.00	12.00	9.00	6.00	4.00	2.50
Richard Deiner	12	.55	.45	.35	.25		
Pink	100	3.75	2.25	1.75	1.40	1.10	.90
Rita Beck	12	1.00	.80	.60			
Large pink							
Rose Ash	12	.50	.40	.30			
Ashes of roses	100	2.50	2.00	1.60	1.20	.90	.70
Rose Mulberry	12	.80	.65	.50	.40	.30	.25
Coral pink, smoky	100	5.00	4.25	3.50	2.80	2.30	1.75
Schwaben	12	.50	.40	.30			
Yellow	100	2.25	1.80	1.40	1.00	.80	.60
Streak O'Sunshine	1	.25	.20	.15			
Salmon pink, variegated	12	2.50	2.00	1.50	1.20	.90	.70
foliage							
Sweet Lavender	12	.50	.40	.30			
Lavender, early	100	2.25	1.80	1.40	1.00	.80	.60
The Blimp	1	.75	.60	.50	.40	.30	.20
White, large	12	6.00	4.50	3.75	3.00	2.25	1.50
The Crook	1	.25					
Begonia rose	12	2.50					
The Flirt	12	.50	.40	.30	.25		
Garnet red							
The Orchid	12	.75	.60	.50	.40	.30	
Orchid							

Prices Prepaid East of The Mississippi

VARIETY	Per	No. 1	No. 2	SIZE No. 3	No. 4	No. 5	No. 6
The Silver Thread	1	\$.30	\$.25	\$	\$	\$	\$
Scarlet	12	3.00	2.50	2.00	1.80	1.20	.90
Tobersun	1	.50	.40	.30	.25		
Yellow, very good.....	12	5.00	4.00	3.00	2.50	2.00	1.50
	100	25.00	20.00	15.00	12.00	9.00	7.00
Tycko Zang	12	.50	.40	.30			
Large pink	100	3.00	2.50	2.00	1.50	1.10	.80
Virginia	12	.50	.40	.30			
Red	100	2.25	1.90	1.50	1.25	1.00	.75
Wedgewood	12	1.20	1.00	.80	.60	.45	.30
Violet purple	100	8.00	6.50	5.00	4.00	3.20	2.25
White City	12	.50	.40	.30			
White	100	2.25	1.90	1.50	1.25	1.00	.75
White Wonder	12	.50	.40	.30			
White	100	2.50	2.00	1.60	1.30	1.10	.80
W. H. Phipps	12	.60	.50	.40	.30		
Large tall pink	100	4.00	3.10	2.40	1.80	1.20	.90
Yellow Treasure	12	.45	.35	.30			
Dainty yellow	100	2.00	1.60	1.30	1.00	.80	.60

Elm Hill Assortment, size 1¼ inches in diameter and up, guaranteed at least twenty varieties, (and probably more), \$2.50 per 100; \$1.25 per 50 prepaid.

SPECIAL DOLLAR SETS

50 Albania	No. 1	30 Opalescent	No. 1
25 Apricot Glow	No. 1	50 Opalescent	No. 3
5 Carolus Clusius	No. 1	30 Orange Queen	No. 1
45 Crimson Glow	No. 1	50 Orange Queen	No. 3
30 Dr. F. E. Bennett	No. 1	5 Radiant Orange	No. 1
50 E. J. Shaylor	No. 1	10 Radiant Orange	No. 3
35 Empress of India	No. 1	28 Radiant Orange	No. 5
42 Empress of India	No. 2	30 Richard Deiner	No. 1
60 Evelyn Kirtland	No. 2	60 Richard Deiner	No. 3
4 Garden Sprite	No. 2	10 The Blimp	No. 6
28 Gertrude Errey	No. 1	6 The Crook	No. 1
35 Gertrude Errey	No. 2	3 Tobersun	No. 2
28 Gold Eagle	No. 1	5 Tobersun	No. 3
45 Gold Eagle	No. 3	6 Tobersun	No. 4
90 Gold Eagle	No. 5	7 Tobersun	No. 5
35 Golden Swallow	No. 1	35 Tycko Zang	No. 1
50 Golden Swallow	No. 3	55 Tycko Zang	No. 3
90 Golden Swallow	No. 5	25 W. H. Phipps.....	No. 1
20 Helen Howard	No. 1		
28 Helen Howard	No. 3		
50 Helen Howard	No. 5		
20 Helen Phipps	No. 1		
30 Helen Phipps	No. 2		
40 Helen Phipps	No. 4		
25 Mrs. F. C. Hornberger.....	No. 2		
30 High Nye	No. 1		
50 High Nye	No. 3		
40 Los Angeles	No. 1		
32 Mrs. Dr. Norton.....	No. 1		

Any one of the above Sets for \$1.00.

COMBINATIONS:

Any 6 for \$ 5.00

Any 13 for \$10.00

Any 20 for \$15.00

Not more than two sets of one variety and size allowed in one combination.

ELM HILL FARM—Our farm and home was one of the first gladiolus enterprises to be founded in the United States, having been started by Mr. and Mrs. A. H. Austin 45 years ago, and operated continuously by, or in partnership with them, until the spring of 1929, when we purchased the farm and stock of gladiolus blubs from the A. H. Austin Co.; having been manager of this firm for the ten years previous.

We invite you to visit us at our home. We are located in the heart of the glad growing section of Ohio, forty-seven miles south-east of Cleveland, midway between Ravenna and Newton Falls on the state route No. 36. Either my son and partner, John K. Bellard, who supervises the field work, or I myself will be very glad to show you our plantings.

DESCRIPTION:—Our descriptions are necessarily very brief. If you are not familiar with the varieties, we will furnish complete description upon request.

SIZES—Our sizes are standard grading as approved by the American Gladiolus Society and refer only to the size of bulbs and have no reference to the quality. In most varieties a No. 2, or even a No. 3 bulb will bloom as well for cut flower purposes as a No. 1 bulb. However, for forcing and exhibition blooms, No. 1 bulbs are recommended. If you do not care for blooms this year, numbers 4, 5, and 6 will answer and with good care will bloom next year.

SUBSTITUTION:—If we are out of size ordered we will substitute equal value or more, in nearest size we have of variety ordered. We never substitute a different variety without permission.

EXTRAS:—We always give good count and are liberal in our extras.

BULBLETS:—We do not quote bulblets because we find that many folks have difficulty in getting them to grow and we believe it removes a cause of much disappointment not to list them.

GUARANTEE:—We guarantee our bulbs to be true to name and free from disease, and will replace any bulbs found otherwise or refund the purchase price. In no case will we be liable for more than the purchase price.

ELM HILL FARM

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WAYLAND,

OHIO

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